

Chamber Activities

Services

The objective of the *Italy-America Chamber of Commerce* in Los Angeles is to promote and facilitate the exchange between businesses and individuals in both Italy and United States.

The *Italy-America Chamber of Commerce West* offers the following services to **members** and **non-members**.

To our members, services are provided at a discount rate

Information activities

- Information service on:
 - Fairs and exhibitions in the country
 - Countries/sectors/markets
 - Guided search of names from database and locating partners
- Business opportunities
- Thematic seminars and training cycles carried out in the country also by other subjects
- Financial instruments for internationalization
- International tenders

Promotional activities and locating partners

- Organization of missions to Italy
- Participation in fairs
- Assistance to missions on a visit to the country
- Organization of bilateral entrepreneurial meetings
- Preparation of agenda for business meeting
- Locating trading partners and partners for joint ventures
- Circulation of requests for and offers of goods and services
- Mail-out activity
- Direct marketing

Assistance activities

- Desks on behalf of entrepreneurial association and institutional subjects
- Assistance in commercial trading and conclusion of trade agreement
- Assistance for transfers of technology
- Assistance for setting up of joint ventures
- Consultation in setting up of companies in situ
- Amicable settlement of disputes
- Legal assistance
- Assistance for the protection of patents and registered trademarks
- Financial consultation
- Financial assistance
- Recovery of credits and VAT
- Consultation on technical regulations

Promotion of investments

- Promotion and assistance for investments of the country in Italy
- Promotion and assistance for Italian investment in the country

Training activities

- Training courses for firms
- Italian language courses

Other activities

- Translation
- Interpretation

Networking opportunities

The Italy-America Chamber of Commerce West is keen on helping to cultivate business relations between both Italy and the United States.

To this end, we provide an array of networking activities to our members, giving them diverse opportunities to know one another, to build and enrich their contacts on both a business and personal level.

Professionals interested in or actively seeking exposure and new alliances or professional opportunities in the American or Italian market have definitely much to gain through participating at these events. We hold small informal group setting activities, where attendees bond and exchange cards. Others might prefer our cocktail receptions and occasional outings.

For our long-time members who have supported us over the years, we also invest a great deal of time and effort to plan several high-level networking activities, giving them the opportunity to meet and interact on a personal level with top dignitaries and officials from the political, industrial, and cultural worlds from the U.S., Italy and Europe.

All of our networking meetings are attended by IACCW members, their guests plus other participants affiliated with related Chamber of Commerce organizations and other professional associations.

Videoconferencing

Conduct effective meetings, make presentations to clients, and meet new business prospects in distant cities without leaving town. Videoconferencing at IACCW Office makes it possible.

By eliminating travel time, you can actually complete one-hour meetings in one hour, increase the impact and results of your presentation, and save on the costs of travel, lodging and entertainment.

If you already have your own videoconferencing equipment, you can tap into our nationwide network of 150 videoconferencing sites without incremental equipment costs.

Other benefits of videoconferencing include:

- Conduct several meetings in one day instead of traveling to attend just one
- Express your ideas clearly with slides and other visual aids
- Present graphs or other documents right on your laptop
- Access Internet information during your videoconference
- Videotape your conference for future viewing
- Instant access to live online help at the touch of a button
- Schedule and check room availability 24 hours a day, seven days a week